Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Message Text

UNCLASSIFIED

PAGE 01 TEGUCI 03443 212040Z
ACTION EB-08

INFO OCT-01 ARA-14 ISO-00 CIAE-00 COME-00 DODE-00
DOTE-00 FMC-02 INR-10 NSAE-00 CG-00 DLOS-09
OES-09 /053 W
----------018571 212042Z /64
P 211754Z JUL 78
FM AMEMBASSY TEGUCIGALPA
TO SECSTATE WASHDC PRIORITY 0982

UNCLAS TEGUCIGALPA 3443

E.O. 11652: N/A
TAGS: EWWT, XK, HO
SUBJ: MARINE CARGO FREIGHT RATES

1. AMERICAN AND LOCAL PARTNERS OF AMAPALA MARINE, A HONDURAN FIRM WHICH MANUFACTURES 35-FOOT SPORT FISHING BOATS, HAS ADVISED THE EMBASSY THAT THE PACIFIC AND LATIN AMERICA CONFERENCE OF SHIPPERS IS MEETING ON OR ABOUT JULY 21 TO CONSIDER RATE INCREASES. ONE OF THE RATES UNDER CONSIDERATION IS APPLICABLE TO THEIR BOATS WHICH ARE EXPORTED TO CALIFORNIA.

2. THE FIRM'S OWNERS, ONE OF WHICH IS HONDURAS GOVERNMENT INVESTMENT CORPORATION (CONADI), COMPLAINED THAT THE CONFERENCE REPORTEDLY WAS CONSIDERING RAISING THE FREIGHT RATE ON THEIR BOATS FROM $2,300 TO $4,000, EACH. SUCH A SHARP INCREASE PRESENTS THEIR COMPANY WITH SERIOUS PROBLEMS BECAUSE MANY OF THEIR EXISTING SALES ORDERS DO NOT PERMIT PASSING THE INCREASE ALONG TO CUSTOMERS, AND THE RATE APPEARS VERY STEEP.

3. ON THE BASIS OF INFORMATION AVAILABLE TO THE EMBASSY, SUCH AN INCREASE IS UNTIMELY AND APPEARS TO BE WITHOUT JUSTIFICATION WITH REGARD TO PORT CONDITIONS AT AMAPALA, HONDURAS, WHERE THE BOATS ARE MADE AND SHIPPED. AMAPALA MARINE JUST RECENTLY ASSUMED PRODUCTION UNDER DIFFICULT CIRCUMSTANCES, AND THE
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TEGUCI 03443 212040Z

REPORTED FREIGHT INCREASE AT THIS TIME WOULD PRESENT YET ANOTHER SERIOUS OBSTACLE. THE RATE INCREASE WOULD SEEM UNWARRANTED BECAUSE:

A. AMAPALA MARINE CARRIES THE BOATS ALONGSIDE SHIPS AT ANCHOR ON ITS OWN LIGHTER, FROM WHICH THEY ARE PROMPTLY HOISTED ABOARD. THUS, DEMURRAGE OR DEALY ARE AVOIDED.

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

B. THE HONDURAS PORT AUTHORITY HAS MADE SEVERAL IMPROVEMENTS IN LIGHTING, MARKING, COMMUNICATIONS AND OTHER ASPECTS TO ENHANCE OPERATIONS AT AMAPALA PORT.

C. TURN-AROUND TIME OF SHIPS AT THIS POST IS GOOD, AND THERE IS NO CONGESTION, BECAUSE CARGO VOLUME IS LOW.

D. A NEW PORT UNDER CONSTRUCTION TO SERVICE AMAPALA IS DUE TO BE COMPLETED THIS YEAR, THEREBY FURTHER IMPROVING CARGO OPERATIONS THERE.

4. IN VIEW OF THE IMMINENT CONSIDERATION OF A SHARP RATE INCREASE, THE DEPARTMENT IS REQUESTED TO CONSIDER RELAYING THIS INFORMATION TO THE CONFERENCE IN CALIFORNIA BY TELEPHONE WITH A VIEW TOWARD MODERATING THE RATE INCREASE OR POSTPONING IT, PENDING FURTHER STUDY.
JARAMILLO

UNCLASSIFIED

NNN

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MARINE CARGO, CARGO, FREIGHT RATES
Control Number: n/a
Copy: SINGLE
Draft Date: 21 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TEGUCI03443
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780300-0852
Format: TEL
From: TEGUCIGALPA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780732/aaaabarn.tel
Line Count: 77
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 69b18a6e-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1921705
Secure: OPEN
Status: NATIVE
Subject: MARINE CARGO FREIGHT RATES
TAGS: EWWT, XK, HO
To: STATE
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/69b18a6e-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014